By mail, postage prepaid:
Daily, Sunday included, one month, 60 cents.
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preciated section.

Extent and character of circulation fix the value of a newspaper's advertising worth. In quality and quantity The Star's position is unquestioned.

WASHINGTON, D. C., SATURDAY, APRIL 6, 1907.

TAKING EVERYTHING INTO CONSIDERATION,

THE \$4,500 HOME

COLUMBIA HEIGHTS

11TH ST., JUST NORTH OF PARK ROAD (Old Whitney Ave.),

For \$500 cash and a small monthly payment Has proven to be the most exceptional home value that has ever been offered in that well-known and highly ap-

16 SOLD BEFORE THE COMPLETION OF ONE HOUSE SUBSTANTIATES THAT CLAIM.

Then, too, this is not only a decision of sixteen conservative home-buyers, but also the unsolicited opinion of many substantial business men who are familiar with values in this section.

Open Every Day Until Dark for Your Inspection. DESCRIPTION:

40-FOOT FRONT LAWNS,

Large, spacious back yards to wide alley. Noticeable features of the interiors are: Light, ventilation, an unusual amount of floor space and an architectural design which is impressive as well as practical. An arrangement of 6 rooms and a beautifully tiled bath, which is perfect in its equipment. Large cellar under the entire house. Furnace heat. In selecting now you have the advantage of two entirely different arrangements—either the RECEPTION HALL or the ENTRANCE HALL STYLE. As both are attractive, it is a matter of preference.

TRULY TO APPRECIATE THIS HOME YOU SHOULD SEE IT.

TO INSPECT:

Take 11th street cars to half square north of Park road fold Whitney ave.) northwest. The property is situated just beyond the car line.

SHANNON AND LUCHS,

704 13th St. N. W.

Fairview Heights.

site is the Cathedral Close. Massa-chusetts avenue will be extended through here this year. Sewers are being constructed. Gas and elec-tric lighting facilities are at hand. The residences already built are of the \$5,000 to \$15,000 classes. &.....

The estates of Mr. John R. McLean and Mr. C. C. Glover

bound Fairview Heights on the north and south, while just oppo-

Genuine Bargains in Suburban Property.

Live in the country and you "live"-but live near enough to the city to be within easy reach -for business-for pleasure.

Consider buying at Fairview Heights; 15 minutes drive to 14th and G sts. Street cars pass the property. Lot 100 ft. front for \$3,500. The lowest priced property of like desirability to be

This property is situated on the Tennallytown road-on the plateau-high-healthfulmost desirable.

The fact that every advantage of residence in the country is offered with none of the advantages of city residence lacking highly recommends this property for consideration.

Heiskell & McLeran, 1008 F Street.

Tomorrow Is the Day to Inspect

Silver Spring Park.

Salesmen on Property All Day. STREETS GRADED. SIDEWALKS LAID.

Brightwood Ave. Cars Pass Property.

Only 25 Minutes to Center of City.

Lots 50 by 150 Feet, \$300.

Villa Sites, 1/4 to 2 Acres, \$500.

PURCHASERS BUY DIRECT FROM OWNERS.

Easley & Hill

(OWNERS).

Room 411 Munsey Building. 'Phone 6631.

For Rent---

"The Nantucket," 1418 W St. N. W. TWO very desirable apartments of

4 AND 5 rooms and bath; all outside rooms. The building is new and location is most desirable. Rent is very reasonable at

\$30.50 AND \$40.00. B. F. SAUL CO.,

Cuban Policy Suggested to the President.

AVOIDANCE OF ALL ISSUES

Adoption of "Poco Tiempo" Treatment is Advised.

UNDERSTOOD BY THE NATIVES

Practice of Deferring Decision in Regard to a Matter-View of a German Manufacturer.

BY WILLIAM E. CURTIS.

Special Correspondence of The Star and the Chicag Record-Herald. HAVANA, April 1, 1907. I have talked with a great many people representing all the different nationalities and various commercial and industrial interests, concerning political conditions here, and in each case have asked what the United States should do for the welfare of the Cuban people. The wisest answer I have received came from a German gentleman, who has lived in Cuba for forty three years, who represents one of the largest manufacturing interests, and has been remarkably successful in every enterprise he has ever undertaken. He has a reputation of unusual shrewdness, foresight and business ability, and is said to understand the character of the people so well that he has no difficulty in dealing with them. I cannot use his name, for the same reason that every other foreigner and every man of property objects to be ing quoted, because he fears the resent-ment of the liberal leaders in case they should ever come into power.

"Yes, I have been doing business here for more than forty years," said the old gentleman, in reply to my questions, "and perhaps I have been as successful as any Cuba, I should recommend him to do as have always done; to adopt a method which I have always found successful; to apply what I call the 'Poco Tiempo' policy. I have always applied it when I have had a difficult trade or a dispute with these people, and it has always won. Presi-dent Roosevelt can say it softly at first, and he can say it louder later, if necessary It is full of possibilities and precaution.

to change his course at any time. are used to it. It is their habitual answer when you want them to do something. 'Poco tiempo' means 'after a while,' 'in a little time;' it is a synonym of that familiar word 'manana,' and amounts to the same word 'manana,' and amounts to the same thing, except that it is a little broader and reaches beyond tomorrow into the indefinite. It is the traditional, business policy of the country, and when you are in doubt or difficulty it is a very safe course to follow. The Spaniards have a familiar proverb, 'Manana sera otro dia,' which means 'there will be another day tomorrow.' You hear it very often. It is familiar as any expression in the Spanish language as any expression in the Spanish language and your President might use it very effectively in treating with the leaders of the liberal party. Tell him to stand pat on the present arrangement and adopt the

'poco tiempo' policy. Merely After the Offices.

"No one who is at all familiar with con ditions in Cuba will have the nerve to assert that the people of this island are competent to govern themselves, except the men who want to run the government and who ought not to be allowed to do ft. Their opinions are naturally worthless. They have no patriotism; they have no politics, except a desire to enjoy the salaries and the parade of holding office and the prestige of finding places for their friends. If they can be given jobs they will be quiet. They do not care who is president or whether the island is an independent republic or under a protectorate of the United States. It makes no difference to them as long as they are 'in it,' and, therefore, it is not safe to take their advice as to what should be done here.

"It is true that capital is selfish and timid, but that is not a peculiarity of Cuba. I think you will find the same trait every-where in the United States and Europe, and you cannot blame men who have ac-cumulated property for objecting to havblame those of us who are responsible for very large investments belonging to people in other countries for feeling an apprehension as to their safety. Our responsibility is very great and I think that President Roosevelt and the Congress of the bility is very great and I think that President Roosevelt and the Congress of the United States should hesitate a long time before they expose us and the interests we represent to the danger of destruction. There is not so much danger to foreigners in case the United States should withdraw its authorized to the netice Cubana. The leaders the Chited States should withdraw its authority as to the native Cubans. The leaders of revolutions have considerable respect for foreign intervention. They know that they cannot hold their power long if they do not exercise it discreetly toward foreign investments but they connect control to the control of the control vestments, but they cannot control the actions of their irresponsible followers so as to protect all foreign property, much as they would desire to do so. I do not think that they would hesitate to punish a native Cuban was does not accomplish the tive Cuban who does not agree with them in their theories of independence and freedom. They regard native Cubans who favor annexation or a protectorate as disloyal, and deserving of punishment, and they will certainly show their resentment when the American troops are withdrawn.

Urges "Poco Tiempo" Policy. "What would I do if I were President Roosevelt I would stand pat on the present arrangement indefinitely and when the liberal leaders come to complain and ask when they will be allowed to run the government, I would answer 'Poco tiempo.' The next time they came I would say 'Poco tiempo' again; and I would keep on saying it all the time until they settle down to some honest employment and learn, as they gradually will, the advantages of peace. In the meantime, I would equalize the offices among the members of all parties of sixty and the members of all parties. vantages of peace. In the meantime, I would equalize the offices among the members of all parties, giving each a fair show and picking out the best men that are available. A great many can be taken care of in the municipal offices, as many as possible, which will not only satisfy their craving for power, but will gratify t

they do not behave. The common people of Cuba are a law-abiding people; they are industrious; they do not get drunk; they do not fight; they will do their duty if they are well treated, and are exceedingly fond of amusements. The government should allow them all the diversions possible.

Traits of the Cubans. "I once heard a man assert that if you

would give him a circus with a couple of elephants and a few trick riders he would break up any political revolution that might be organized. He said that he would place his tent in the neighborhood of the army and fill it with free admissions the first day; then he would move it daily a few miles further off, still offering free admis-sions, and keep moving until the whole in-surgent army would follow him and forget all about the insurrection.

"This is, of course, an exaggeration, al-

all about the insurrection.

"This is, of course, an exaggeration, although it illustrates the childish love for amusement that prevails not only among the Cubans, but among all the Latin races. They are also very keen in their sense of injustice and the treatment of the labor element by employers throughout the island is not fair; that and the failure of the common people to get justice in the courts are the fundamental causes of the insurrection habit. When they find that they cannot get justice from the official authorities in the ordinary way, they appeal to their political leaders, who are usually influential enough to secure redress for them, and that creates an obligation for them, and that creates an obligition which they repay by their fidelity. That's the secret of the influence of the revolutionary leaders. The illiterate and ignoran people depend upon them for justice and for protection and appeal to them when in trouble instead of to the regular authori-

ties. This sense of dependence should be transferred to the courts and to the offi-cials if the latter are honest and impartial. "No, we don't want any more rural guards and we don't want any army. The rural guards are already sufficiently numerous to patrol the country districts and police the plantations. They are an excellent set of men, with a sense of duty, a soldierly spirit and more than ordinary intelligence. They were used as a political intelligence. They were used as a political machine during the last years of the Palma administration. That created a great dea of dissatisfaction and in a measure destroyed public confidence in them. They should be kept out of politics entirely and confined to ordinary police duty. I cannot say how many men are necessary, but the force should not be large and the men should be shifted from place to place fre-quently in order to prevent them from quently in order to prevent them from forming local prejudices and attachments or falling under the influence of local political leaders. They should be just as free from personal and political influence as the police in our cities.

No Standing Army Needed.

"No other army is needed. It is not necessary to protect Cuba against foreign invasion. It is not necessary to protect Cuba foreigner. If President Roosevelt should vasion. It is not necessary to protect Cuba ask me for advice as to his policy toward against the United States; it is not necessary sary to protect Cuba against its farmers, merchants or manufacturers, nor against the working people of the island. The only danger we are exposed to is from the very politicians who are advocating an army and from the men who seek commissions in that army. The politicians will fill the army with their friends and fol-lowers, and they are the only persons who are capable of disturbing the public peace It pledges him to nothing, but keeps all or show any inclination to do so. The roads open and leaves him free to act and industrious element of the population only want to be let alone to pursue their occuask any military protection. They will not need it if there is a good government, and if there is a bad government an army will make it very much worse. We do not want military despotism, such as we have seen in some of the other Latin-American countries. And in case it is necessary for the United States to intervene in the af-fairs of Cuba again, we do not want an army to fight your soldiers when they try to come to our assistance.

"The only possible advantage of an army would be to the politicians who will hold the commissions and draw the salaries and to their illiterate negro followers who will fill the ranks and draw good pay. The project for an army submitted by the leaders of the liberal party estimates the cost at \$4,700,000 a year. That money could be spent to a much greater advantage by employing the same number of men in building roads, bridges and other public works, in building school houses and employing teachers. Both roads and school houses are very much needed in Cuba, while an army is not needed at all. No harm can possibly come froom building good roads and school houses, and a standing army would be a permanent peril to the island.

The President's Attitude.

President Roosevelt is quoted by several Cubans who have recently called upon him as saying that he felt that Cuba ought to have another chance at self-government out he warned them that another revoluion will be fatal to Cuban independence. He told them, so they say, that the next intervention will be permanent, and I un-derstand that this has made the leaders of the liberal sty all the more anxious to get into power before that occasion comes, so as to have the advantage of possession. We have here a certain Gen. Estenoz, the gentleman who threatened to bring the Japanese army over to help drive the Americans out of Cuba. He declares that he will take the field pretty soon unless he is given an office and unless the negroes, who composed 80 per cent of the rank and file of the insurgent army of last summer and the voting force of the liberal party, are recognized by receiving their share of the offices. He would be perfectly con-tented if he were given a commission as one of the major generals that have been proposed for the standing army and if his negro followers were enlisted in the ranks. But President Roosevelt will not permit such a thing. I am sure. He is too shrewd of an irresponsible mob, which may at any time be used against the authority of the United States, and he is too prudent to expose the people of Cuba to such a permanent peril.

"What Cuba needs is quiet and an assurance that her commerce and industries will not be disturbed by insurrections which have no cause and no excuse except a craving for office by a lot of irresponsible politicians. This can be avoided by prolonging the present provisional government and permitting the army of pacification to stay in its present camps. It is not necessary to tell anybody how long the statu quo will be maintained; it is not necessary to decide that question until the island is per-fectly safe from another outbreak. If anybody asks the 'Poco tiempo.' asks the President, he can answer

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37 to 41 R St. N. E.

\$4,850 Each. Easy Terms.

Open Sunday.

BEST FOR THE PRICE.
Did you ever know of a house
with HARDWOOD FLOORS at
this figure? These have such
and numerous other good points
of construction not found elsewhere. Six BiG rooms; tiled
bath; two-story rear purch; concreted cellar; guaranteed heating
apparatus; numerous closeta; servants' toilet; deep yard to paved
alley.

BLUNDON, O'BRIEN & BELT, INC.,

MIDDAUGH & SHANNON. OFFICE AT OPERATIONS, WASHINGTON, D. C.

"No place like home. No homes like ours."

April 6, 1907.

Mr. and Mrs. Homeseeker: Dear Sir and Madam: We have recently sold CONSIDERABLY over a half a hundred \$3,850 homes BEFORE any of them are finished. Figuratively speaking, to FRIENDS of yours; people who have looked ALL

we can give them one like it. Don't YOU think this is the best possible proof that we are offering the BEST values this

over Washington for their homes, and after SEEING our sample house are willing to wait until

Do you think you can AFFORD not to see what so many other home buyers are SO pleased

We are not selling these six-room homes to an irresponsible and shifting population, but to home OWNERS-people whom you will be PLEASED to know, and have your CHILDREN

associate with their children. The fact that we own the ground in the immediate neighborhood DETERMINES the character of the surroundings and leaves NO UNCERTAINTY as to the future.

If you should secure one of these properties you will get a home as perfectly finished and constructed as if our reputation depended upon that one particular house.

We give to you the first opportunity you have ever had to secure your home on a monthly payment of just what the house will rent for-including all interest. REMEMBER, the same rent that you have been WASTING will now pay for one of these homes.

The price, \$3,850, in NO WAY measures the value. The terms, \$500 cash and \$27.50 a month, including ALL interest, are even a little better than the terms which have PROVEN successful to over 500 of our home buyers in Bloomingdale who are saving \$15,000 a month in rent.

THE LOCATION of Middaugh and Shannon, Inc., addition is RIGHT ON PARK ROAD northwest, the street that CONNECTS Washington and Columbia Heights, and is the SAME distance out. It is the HIGHEST point in the city-higher than Washington or Columbia Heights.

To inspect, take 9th street cars, get out at Park road (Whitney avenue), walk one square east, or call at SHANNON AND LUCHS, 704 13th n.w.

We have some homes under construction, with big side yards, for \$4,500 and \$5,150.

Yours truly, MIDDAUGH AND SHANNON, INC., Owner.

Thos. J. Fisher & Co., Inc.,

1414 F Street N.W.

Invest Keal Estate

And your money will be perfectly safe, and at the same time it will earn a good profit.

Home Propositions

\$7,000 each for beautiful new houses in a desirable section of the NORTHWEST. Upto-date in every detail. Handsome fronts of Roman brick and stone; 10 rooms, tiled bath, Steam Heat. One short block from Capital Traction cars. Terms, \$500 cash and \$25 monthly. Call

\$7,250 each for 1245 and 1247 Kenyon st., COLUMBIA HEIGHTS. Best bargains in the locality. Full 3-story and con-crete cellar; impervious brick and stone fronts; 10 rooms and 2 tiled baths; excellent Hot Water Heaters; one block from 14th st. and 11th st. cars. Terms, \$500 cash and \$25 monthly. Open Sunday.

\$4,800 for a home in MT. PLEASANT. The price has been reduced to effect a quick has been reduced to effect a quick sale. Modern 7-room-and-bath brick residence; 18¾-ft. front; Furnace heat; southern exposure; only ½ block from 14th st. cars.

\$7,000 for a solid brownstone-front residence on CO-LUMBIA ROAD near 14th st. Owner is anxious to sell and wants an offer. House contains 10 rooms and tiled bath; furnace heat; lot over 18 ft. wide and 150 deep. A bargain for quick

\$5,300 for an excellent home on Columbia Heights; 2-story and cellar, brick and stone resi-dence; 7 rooms and tiled bath; Hot Water Heat; double back porches. Terms to suit.

7,750 for a beautiful home on Columbia Heights, near 14th st.; 10 rooms and 2 tiled baths. Hot Water Heat. A splen-

\$4,500 for a snug home in Bloomingdale. Lot 25x 100 feet. Owner will exchange for suburban property. Submit of-

\$9,000 will buy one of the best built houses in the best location on Washington Heights. 11 rooms, 2 tiled baths; best Hot Water Heating plant. Double floors, 13-inch walls and best finish throughout.

\$5,500 for a very desirable brick dwelling in the central northwest, west of 16th street.

Contains 8 rooms and bath—4 rooms on a floor; cellar; lot 201/4x 100 ft. to 10-ft. alley. An exceptional value for \$5,500. New Houses now being built on Columbia Heights, near 13th st., 8 rooms, bath and attic; best Hot Water Heater; price \$6,500 each. One already sold. You can see the plans of these houses at our office.

Investments.

\$6,200 for a corner store and dwelling, near 7th and R sts. n.w.; rents for \$44 per month. This is estate property and must be sold quickly. See us

\$3,000 each for two 6-room bricks in the northwest.
Will rent for \$22.50 each. Good homes, or good investments.

Thos. J. Fisher & Co. (Inc.). 1414 F St. N.W.

BLUNDON, O'BRIEN & BELT, INC., 1220 G St. N. W.

Downtown Homes For Sale.

To those who desire to reside within walking distance of the main Government Departments and Business Sections of the NORTHWEST we offer some of our numerous downtown bargains.

\$6,000 Near 12th and N; 8 rooms.
\$6,000 Near 11th and M; 9 rooms.
\$7,000 L st, near 11th; 9 rooms.
\$8,000 M st, near 10th; 10 rooms.
\$7,250 11th near Mass. ave.
\$5,250 Near 9th and R; 8 rooms.
\$7,250 Near 9th and R; 8 rooms.
\$8,000 10th near Mass. ave.; 9 rooms.
\$5,000 Near 10wa Circle; 9 rooms.
\$7,500 Near 10wa Circle; 9 rooms.
\$6,750 Near 14th and R; 8 rooms.
\$6,750 Near 14th and R; 8 rooms.
\$5,500 12th near 10wa Circle; 9 rooms.

\$7.800—Near 10th and L; 9 rooms.
\$6.850—Near State Dept.; 9 rooms.
\$5.500—Q near 17th; 8 rooms.
\$7.500—R near 15th; 9 rooms.
\$11,000—At 14th and L; 11 rooms.
\$3,000—Near pension office; 9 rooms.
\$11,000—Near pension office; 9 rooms.
\$11,000—Near Thomas Circle; 10 rooms.
\$7,250—K near 10th; 11 rooms.
\$7,000—Near 17th and S; 10 rooms.
\$7,000—Near 17th and S; 10 rooms.
\$7,000—Near 15th and Mass. ave.; 9rs.
\$7,000—Near R. I. ave. and 16th; 9rs.

BLUNDON, O'BRIEN & BELT, INC. 1220 G St. N.W.

}^^^^ THIS MEANS BUSINESS.

Fronts on two streets, with side alley. Could use sev-eral desirable small houses in part payment.

\$30,000-Near Pennsylvania ave. and 14th street, wide frontage and a rare bargain. Magnificent location for a firstclass restaurant or lunch

\$25,000—On 14th near H street, store and dwelling. Good lot to alley. High-grade property. Investigate.

\$20,000—Business location near Palais Royal and Boston Store. Buildings under rental at \$100 per month. This is less than \$5 per foot for the ground alone.

\$16.500-Almost at 11th and G n.w. Fine location for any spe-cialty line. Good building well rented. \$7,500-Snap bargain for a physician. Handsome 12-room dwelling near 14th and Q streets, south front, just the place

for a physician's office and We are exclusive agents for many of the most desirable resi-dential and business properties in the District. Consult our lists before purchasing.

A. F. FOX COMPANY

N. E. Established 1876. N. E. COR. 14TH AND NEW YORK AVENUE.

Only \$5,000

for a desirable Home in Mt. Pleasant.

Thos. J. Fisher & Co., Inc.,

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DAVID MOORE, 1328 New York Avenue N. W.

FOR SALE---‡Special Bargains‡

1500 Columbia Road. Elegant corner house, 11 rooms, two baths, hot-water heat. Will decorate to suit. See this on Sun-day. YOUR PRICE BUYS THIS

FOR SALE-Washington Heights, a splendid bargain, 9 rooms, 2 baths, steam heat, all fine, bright rooms, will decorate to suit. Price, \$7,500. FOR SALE-In Mt. Pleasant, new, seven rooms and large tiled bath, hardwood finish. Lot 20 feet front, steam heat. Bargain at \$4,850. FOR SALE-On N street near New Hampshire avenue, southern exposure, in perfect condition. Trust \$4,000. Your price buys it. FOR SALE-Near 13th and Colum-

bia road, a delightful 8 rooms and bath, hot-water heat. Must be seen to be appreciated. Price, \$6,800.

FOR SALE—In the northwest, 2 houses of 6 rooms each. Rent, \$32.00. Price, only \$3,500. FOR SALE-Are you looking for a

house in Mt. Pleasant? 10 rooms, tiled bath, furnace heat, wide front and deep lot. Price, \$5,750. Terms FOR SALE-A great bargain to a quick buyer for a Bloomingdale house; 8 rooms on 2 floors, tiled

bath, in fine condition. Price, \$4,650. FOR SALE—A bargain on 3d street near H n.w. A two-story brick in good condition. Rent, \$17.50. Price,

FOR SALE—Near Lincoln Park, a splendid seven-room, tiled bath, furnace heat, just as good as new. FOR SALE—Near Dupont Circle.

A beautiful home of ten rooms and tiled bath, all large, bright rooms, in perfect condition. Will sell at a

great sacrifice. FOR SALE—On 14th street n.w., store and dwelling containing 12 rooms, 2 baths. Rent, \$960 per year. Price, only \$10,000.

FOR SALE—In Columbia Heights, a beautiful semi-detached home of 6 large rooms, tiled bath, furnace heat. Price, \$3,350. Easy terms.

FOR SALE—Columbia Heights, Harvard street near 13th n.w., 10 rooms, tiled bath, southern exposure, house in splendid condition. A bargain at \$6,500. FOR SALE—A splendid Columbia Heights home, 8 rooms and bath, hot-water heat. Great bargain at

FOR SALE—\$200 cash and \$60 per month for a home on Q street near the Cairo; 10 rooms and bath, furnace heat, best location in the city for rooming house.

DAVID MOORE, I 1328 New York Avenue N.W.

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